

Manager, REmobility (New Delhi, India)

At: WBCSD

Location: New Delhi, India

Closing Date: December 15, 2017

Contract: Employee

Job Level: Manager

Description

Following the adoption of the Sustainable Development Goals and the Paris Climate Agreement, WBCSD has been supporting the development and implementation of ambitious business solutions by our members and seen the beginning of real progress transforming the economy.

A key program in this is our REscale business solution on renewable energy. REscale is unique in that it brings together the full supply chain (incl. technology providers, utilities, demand and investors) to collaborate deploying and scaling up solutions with a real impact.

India has been one of the focus countries for REscale, particularly in the subject of Corporate Renewable Energy Power Purchase Agreements. In 2018 we will develop a new solution out of REscale, called REmobility. REmobility is a new business solution aimed at increasing the deployment of low-carbon energy services for commercial and industrial sites. Specifically, it will focus on increasing renewable power supply (on-site or off-site), deploying electricity & energy storage options, growing electric mobility solutions and enabling stable and optimized energy use via energy management systems.

The new business solution will be developed from WBCSD's India office and will:

- work as a platform that brings together the value chain of solution providers, including renewable project developers, utilities, grid operators, storage solution providers, EV manufacturers, EV charging infrastructure providers, ICT providers and relevant industry associations.
- identify the regulatory, technology and financing challenges as well as market inadequacies which are restricting the deployment of RE and EV solutions.
- facilitate a review of the policy and regulatory frameworks (at Central Government level) which enable or hinder the up-take of new business models around RE and EV deployment.
- develop concepts to overcome the identified barriers using collaboration and innovation in business models.
- combine with other initiatives under the We Mean Business coalition to accelerate deployment of more accessible, safer, cleaner and smarter mobility

We are hiring a Manager for our India office to lead the development and successful roll out of REmobility. The employee will be based at the WBCSD office in New Delhi, India.

Main tasks include:

- Build WBCSD's new REmobility solution, mobilising the main companies in the value chain around an ambitious action plan.
- Deliver the REmobility program, including developing knowledge products with member companies, and an approach that can be adopted in other parts of the world.

- Manage relationship with key non-corporate partners, and funding agencies.
- Support the success of the broader REscale solution in India, including the Corporate Renewable PPA Forum.
- Manage the India Associate, Renewables.
- Representing WBCSD on energy within the business community, among policymakers and other stakeholders at key events in India.

Sought competencies include:**Background and experience:**

- Master's university degree level education with a technical/science (engineering, energy) or an economical/financial background.
- Minimum 8 years' professional experience, including direct experience of the electric vehicle industry in India.
- Excellent understanding of regulatory and commercial factors affecting energy projects.
- Experience of thriving in an entrepreneurial environment, developing new projects, and line management.

Knowledge and skills:

- Client relationships: Ability to manage key relationships with supporting companies, and to bring in additional companies as partners.
- Facilitation and stakeholder engagement: Evidence of successfully aligning different stakeholders and the ability to create effective relationships with new partners or stakeholders. Capacity to be assertive and take initiative when appropriate.
- Project development and management: Evidence of successfully scoping and leading several projects and effective facilitation of different perspectives towards a common objective. Capacity to work independently, identify and proactively address problems and work to multiple deadlines.
- Communication: Engaging communicator both in person and in writing, ability to adjust style of communication to suit audience (e.g. present technical topics to a non-technical audience).
- Language skills: Fluency in English (written and spoken) is critical, fluency in Hindi or Tamil is an advantage.

About WBCSD

At WBCSD, we use thought leadership, effective advocacy, and shared action to generate business solutions for a sustainable world. The WBCSD comprises around 200 companies from over 35 countries and 22 sectors, collectively representing an estimated:

- 19 million employees
- 8.5 USD trillion annual revenues
- 6 USD trillion market capitalization

In 2010, the WBCSD and its member companies developed Vision 2050, which envisaged that by 2050, we would have 9 billion people, living well, within the boundaries of the planet. The WBCSD offers competitive employment conditions and salary, a flexible working environment and the chance to join a team of professionals who share the motivation to deliver business solutions for a sustainable world.

Applicants must be eligible to work in India.

More information:

WBCSD's Climate & Energy work:

<http://www.wbcasd.org/Clusters/Climate-Energy>

<http://www.wbcasd.org/Clusters/Climate-Energy/REscale>

The We Mean Business coalition:

<https://www.wemeanbusinesscoalition.org/>